

From: oscar.su@byd.com
To: Shell_Angela@DGS; Joseph_Grady@CalOES
Subject: RE: Masks - San Francisco pension system
Date: Wednesday, April 1, 2020 11:15:53 AM
Attachments: images002_00
Sfgov-covid-19-surgical-mask-subsheet.pdf
Sfgov-covid-19-surgical-mask-subsheet.pdf

Hi Grady Angela

CDC had reversed its recommendation and now telling all to wear a mask when going out. BYD would like to know if you want to secure any volume for surgical masks or not for the coming weeks or months. Please kindly advise, thank you.

BYD is the world's largest producers and supplier now has been producing 20 million masks per day. These masks have been shipped to Europe Japan Australia...these masks are FDA certified. We are also company headquartered in Los Angeles and have more than 800 employees in the States and would be honored to fight together to combat this virus.

Looking forward to your response.



Oscar Su / Senior Director

BYD America
1800 S Figueroa St, Los Angeles, CA 90015
O (213)-748-3980, ext [redacted] / C [redacted]

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From: Shell_Angela@DGS [mailto:Angela.Shell@dgs.ca.gov]
Sent: Saturday, March 28, 2020 1:57 PM
To: oscar.su@byd.com; Paul Teng <pteng@himcap.com>; Joseph_Grady@CalOES <Grady.Joseph@CalOES.ca.gov>
Subject: RE: Masks - San Francisco pension system

Hi all – Checking on specifications now. Will get back to you shortly. Thanks.

Angela Shell
Deputy Director
Procurement Division
Department of General Services
707 3rd Street
West Sacramento, CA 95605
Phone 916.375.4417
Cell [redacted]
Email – Angela.Shell@dgs.ca.gov



From: oscar.su@byd.com <oscar.su@byd.com>
Sent: Saturday, March 28, 2020 12:37 PM
To: Paul Teng <pteng@himcap.com>; Joseph_Grady@CalOES <Grady.Joseph@CalOES.ca.gov>
Cc: Shell_Angela@DGS <Angela.Shell@dgs.ca.gov>
Subject: RE: Masks - San Francisco pension system

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Thanks Paul for the introduction.

@Grady Angels

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here are several articles about BYD Mask production!
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please kindly check and let me know if any of the products fit into your need and we would be happy to support. Thank you.

stay safe and healthy.

Oscar Su
Senior Director | BYD America
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www.byd.com | oscar.su@byd.com

From: Paul Teng [mailto:pteng@himcap.com]
Sent: Saturday, March 28, 2020 12:23 PM
To: Joseph_Grady@CalOES <Grady.Joseph@CalOES.ca.gov>
Cc: angela.shell@dgs.ca.gov; oscar.su@byd.com
Subject: RE: Masks - San Francisco pension system
Importance: High

Hi Grady and Angela

I'm connecting you Oscar Su at BYD. He will be able to provide you with the product information on their KN95 masks, surgical masks, and hand sanitizer. Oscar's cell phone is [redacted] and based in LA. Please feel free to call him directly.

BYD America's headquarters is in LA and I'm sure they would be delighted to help CA.

Hi Oscar

Please meet Grady and Angela. Please reach out to them ASAP to help the State of CA.

Thanks
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From: Joseph_Grady@CalOES <Grady.Joseph@CalOES.ca.gov>
Sent: Saturday, March 28, 2020 12:17 PM
To: Paul Teng <pteng@himcap.com>
Cc: Huish_Jay (RET) <jay.huish@sfgov.org>; Pham_Han (RET) <han.pham@sfgov.org>; Braitberg_Kurt (RET) <kurt.braitberg@sfgov.org>; SFERS_Brian (RET) <brian.sfers@sfgov.org>; angela.shell@dgs.ca.gov
Subject: Re: Masks - San Francisco pension system

Hi Brian-

Thanks so much!!

Paul

Adding Angela Shell who is the state's chief procurement officer. We would love to chat soonest on making this connection and purchase! We greatly appreciate all the help here!

Grady

Grady Joseph
Cal OES | Recovery Operations
m: 916-764-0781

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Sent: Saturday, March 28, 2020, 10:56:09 AM
To: Joseph Grady@CalOES <Grady.Joseph@CalOES.ca.gov>
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Hi Brian,
We'll do what we can to assist. Thank you!

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Thanks,
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Paul Teng
Managing Director
Himalaya Capital Management
Office Phone: 206-707-0768
Mobile Phone: [REDACTED]
Email: pteng@hmcap.com
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[\[gcc01.safelinks.protection.outlook.com\]](https://gcc01.safelinks.protection.outlook.com/)

-----Original Message-----
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Subject: Masks - San Francisco pension system

Grady, as we discussed, the pension system for the City of San Francisco - the San Francisco Employees' Retirement System (SFERS) - reached out to our investment partners to see how they can help in the fight against COVID-19. Paul Teng from Himalaya Capital responded, offering to assist with the procurement of N95 masks.

Paul, I would like to introduce Grady Joseph, Assistant Director of Recovery Operations for Cal OES, from the Governor's Office of Emergency Services. We know Grady is in good hands and want to thank you for your partnership.

If SFERS can be of any assistance, please let us know.

Brian Stansbury
Board of Directors
San Francisco Employees' Retirement System
1145 Market Street, 7th Floor
San Francisco, CA 94103
Email: brian.sfers@sfgov.org

From: oscar.su@byd.com
To: Paul.Teng.Joseph.Grady@CalOES
Cc: angela.shell@dgs.ca.gov
Subject: RE: Masks - San Francisco pension system
Date: Saturday, March 28, 2020, 12:36:52 PM
Attachments: [Surgical Mask subsheet.pdf](#)
[Hand Sanitizer subsheet.pdf](#)
[KN95 mask subsheet.pdf](#)

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m: 916-764-0781

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-----Original Message-----

From: SFERS Brian (RET) <brian.sfers@sfgov.org>
Sent: Saturday, March 28, 2020, 9:59 AM
To: Grady.joseph@caloes.ca.gov; Paul Teng <pteng@himcap.com>
Cc: Huish Jay (RET) <jay.huish@sfgov.org>; Pham Han (RET) <han.pham@sfgov.org>; Braitberg Kurt (RET) <kurt.braitberg@sfgov.org>
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Brian Stansbury
Board of Directors
San Francisco Employees' Retirement System
1145 Market Street 7th Floor
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Email: brian.sters@sfgov.org

From: oscar.su@byd.com
To: Shell_Angela@DGS; Joseph_Grady@CalOES
Subject: RE: Masks - San Francisco pension system
Date: Wednesday, April 1, 2020 3:25:04 PM
Attachments: image002.png

Hi Angela

We are producing both KN95 and N95. The earliest availability will be the last week of April for both KN95 and N95. The volume before that had been secured. We just imported another 1m KN95 to US through [redacted] today and are shipping them to our customer now. Can you please advise if you are interested in any of these two?

Have you secured any surgical mask supply yet? I saw many states are securing volume of surgical mask for May now. Please advise your thought on this one. Thank you.

Oscar Su
Senior Director | BYD America
Office: 213.748.3980 | Mobile: [redacted]
1800 S Figueroa St Los Angeles CA 90015
www.byd.com | oscar.su@byd.com

From: Shell_Angela@DGS [mailto:Angela.Shell@dgs.ca.gov]
Sent: Wednesday, April 1, 2020 2:53 PM
To: oscar.su@byd.com; Joseph_Grady@CalOES <Grady.Joseph@CalOES.ca.gov>
Subject: RE: Masks - San Francisco pension system

Hello Oscar – I know you have been working with one of my buyers Kayla Barrios on both the masks and the hand sanitizer. We don't yet have an answer on the hand sanitizer but we are definitely interested in the masks. Are they N95s or KN95s? Thanks

Angela Shell
Deputy Director
Procurement Division
Department of General Services
707 3rd Street
West Sacramento CA 95605
Phone 916.375.4417
Cell [redacted]
Email – Angela.Shell@dgs.ca.gov



From: oscar.su@byd.com <oscar.su@byd.com>
Sent: Wednesday, April 1, 2020 11:20 AM
To: Shell_Angela@DGS <Angela.Shell@dgs.ca.gov>; Joseph_Grady@CalOES <Grady.Joseph@CalOES.ca.gov>
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