

From: frank.girardot@byd.com
To: Browning, Abby@CalOES; Mark.Weideman
Cc: nancy.liu@byd.com
Subject: Re: BYD Prepared to Donate Masks and Hand Sanitizer
Date: Sunday, March 22, 2020 5:56:58 PM

Thank you Abby. We'll get you the info ASAP
Sincerely,
Frank

Frank C. Girardot | Communications Director
BYD
1800 S. Figueroa Street
Los Angeles, Ca. 90015

On Sun, Mar 22, 2020 at 5:22 PM -0700, "Browning, Abby@CalOES"
<Abby.Browning@CalOES.ca.gov> wrote:

Mark, Frank, and Nancy

Here is the address of the State Staging area – ready to receive these donated masks. Please let me know the specs of the additional masks (including price) that BYD has begun producing.

Thank you !
Abby

[REDACTED]

[REDACTED]

Site Contact: [REDACTED]

Abby Browning

Office of Private Sector/ NGO Coordination
CalOES
Office: (916) 845- 8371
Mobile: (916) 769-1371
Twitter: @CalOESAbby
Abby.browning@caloes.ca.gov

From: Mark Weideman <mark@weidemangroup.com>
Sent: Saturday, March 21, 2020 9:26 PM
To: Browning, Abby@CalOES <Abby.Browning@CalOES.ca.gov>
Cc: frank.girardot@byd.com; Nancy Liu <nancy.liu@byd.com>
Subject: Re: BYD Prepared to Donate Masks and Hand Sanitizer

Abby:

Yes, address and receiving information would be great. I am copying Frank Girardot and Nancy Liu with BYD who can help coordinate logistics. Thank you.

Mark Weideman
Weideman Group, Inc.
mark@weidemangroup.com
916.600.2288

On Mar 21, 2020, at 8:14 PM, Browning, Abby@CalOES
<Abby.Browning@CalOES.ca.gov> wrote:

Hi Mark

Thank you for this email that was forwarded to me by the Governor's Chief of Staff, Ann O'Leary.

Thank you for the generous offer from BYD! I am happy to help you facilitate this donation. Do you need an address and receiving info?

Please let me know what you need – am happy to help

Thanks!
Abby

Abby Browning

Office of Private Sector/ NGO Coordination
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Abby.browning@caloes.ca.gov

Subject: BYD Prepared to Donate Masks and Hand Sanitizer

Ann/Lenny/Ana:

In the last few weeks, BYD redesigned its production lines in Shenzhen to produce face masks and hand sanitizer to address the COVID-19 crisis (see article below). BYD is now the world's largest mask producer with 25% of global capacity or 5 million masks per day. By next week, capacity will be up to 10 million masks per day. They have been focused on supplying China and more recently the EU. They are prepared to donate 50,000 masks to the State of California, along with thousands of bottles of hand sanitizer.

It would be great if you could notify GGN and let me know next steps to explore and hopefully execute on BYD's offer to help California, a place they and their unionized workforce call home for their North American operations. Thank you.

<https://www.businessinsider.com/chinese-electric-car-maker-coronavirus-covid19-world-largest-mask-factory-2020-3>

A Chinese electric car maker backed by Warren Buffett re-tooled to make face masks when COVID-19 hit — now it says it's the world's largest mask factory

[Tyler Sonnemaker](#)

Mar 13, 2020, 1:05 PM

- **BYD, a Chinese electric car maker backed by Warren Buffett, says it has built the world's largest face mask factory, as first reported by [Bloomberg](#).**
- **In a [press release](#), the company said it can**

produce 5 million face masks and 300,000 bottles of disinfectant per day.

- **In late January, as the coronavirus outbreak began to spread in China, BYD said it rapidly re-engineered its production lines, allowing it to make masks and disinfectants with more than 90% in-house parts.**
- **Other manufacturing companies, like Foxconn, a major Apple supplier, have also transformed their businesses to [meet the surging demand](#) for protective equipment.**
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Chinese electric car maker BYD said it's operating the world's largest face mask factory less than a month after starting production in response to the COVID-19 outbreak, according to [a press release](#) issued Friday and first reported by [Bloomberg](#).

"[BYD] has created the world's largest mass-produced face masks plant. The plant is now running at full capacity and is able to produce 5 million masks and 300,000 bottles of disinfectants per day," the release said.

In late January, as the coronavirus was sweeping across China, BYD said it rallied more than 3,000 engineers and other employees to re-design its production lines so it could make protective equipment and meet the surge in global demand.

The team researched, designed, and built machines capable of making face masks and disinfectants, and began production less than two weeks later, on February 8, according to the release. BYD said the production line required about 1,300 different parts, and that it was able to source about 90% of them internally.

BYD, which counts Warren Buffett and Samsung Electronics as major investors, is based in Shenzhen and also makes electric batteries. BYD has continued to scale

up its new production lines, and announced Friday it is increasing its capacity at a rate of between 300,000–500,00 masks per day.

As the coronavirus has spread, other industrial manufacturers have retooled their factories as well. Foxconn, a major Apple supplier, diverted part of its production line in early February to [make medical masks and clothing](#), rather than the usual iPhone parts.

NOW WATCH: We went to LUSH's biggest factory to see how it makes face masks using fresh ingredients like fennel, ginger, and honey

<a href="<https://www.businessinsider.com/chinese-electric-car-maker-coronavirus-covid19-world-largest-mask-factory-2020-3?jwsourc=cl>"
class=""><https://www.businessinsider.com/chinese-electric-car-maker-coronavirus-covid19-world-largest-mask-factory-2020-3?jwsourc=cl>

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