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**From:** [john.zhuang@byd.com](mailto:john.zhuang@byd.com) <[john.zhuang@byd.com](mailto:john.zhuang@byd.com)>  
**Sent:** Friday, April 3, 2020 8:55 PM  
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**Subject:** Re: California - Global Healthcare Product Solutions Master Supply Agreement

Jennifer:

Sure, happy to help. BYD's contract manufacturing division started Global Healthcare Product Solutions earlier this year to sell healthcare products in the US. The impetus was to help provide relief for the COVID-19 outbreak. They picked the name because they wanted folks to recognize it as a business that sold healthcare products, not to be conflated with the EV / clean energy business.

Per our HQ's policy, this is the company that's approved to sell healthcare products to all public and private customers in the US. It has currently sold a lot of masks to both public and private customers in the US without any issues.

Attached:

- Certificate of Formation for Global Healthcare Product Solutions, LLC
- Certificate of Good Standing
- Membership List – It's owned by Shenzhen BYD Industrial Development Co., Ltd., which has an address of BYD's headquarters campus in Shenzhen at 3009 BYD Road, Pingshan District Shenzhen, P. R. China.

Best,  
John



**John Zhuang, Esq. / Counsel**

**BYD America**

1800 S Figueroa St, Los Angeles, CA  
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**Subject:** RE: California - Global Healthcare Product Solutions Master Supply Agreement

John –

Will you please send the corporate documents over so we can review for due diligence purposes?

Jennifer L. Bollinger (formerly Plescia)  
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**Subject:** Re: California - Global Healthcare Product Solutions Master Supply Agreement

Hi Jennifer:

The US seller for BYD's mask business is Global Healthcare Product Solutions, LLC, which is a subsidiary of BYD Co., Ltd and part of the company's product contract manufacturing division.

BYD North America Group is also a subsidiary of BYD Co., Ltd, but it is part of a different division in the Company that is responsible for making and selling clean energy and green transportation products – e.g., Solar, Battery-Energy Storage, and Commercial Battery-Electric Buses and Trucks.

Hope this helps!

Best,  
John



**John Zhuang, Esq.** / Counsel

**BYD America**

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**From:** "Bollinger, Jennifer@CalOES" <[Jennifer.Bollinger@caloes.ca.gov](mailto:Jennifer.Bollinger@caloes.ca.gov)>  
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**Subject:** RE: California - Global Healthcare Product Solutions Master Supply Agreement

John –

Hoping you could provide some clarification on the contracting entity. The MSA that was transmitted to Cal OES reflects Global Healthcare Product Solutions, LLC. I understood this to be a contract directly with BYD North America. Please advise as soon as you can.

Jennifer L. Bollinger (formerly Plescia)

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**Subject:** Re: California - Global Healthcare Product Solutions Master Supply Agreement

Jennifer:

Following up on my initial correspondence, I have worked with our team to fill in the volume and dollar figures in the MSA and PO – both documents are updated and ready for your review and, if needed, comments. On a separate thread with CalOES which you are on the copy (I've attached that e-mail here as well), Oscar has sent the identical updated documents to the CalOES team. I'm happy to keep this separate chain open for legal discussions or merge the discussion into one email chain at your preference. Happy to further discuss over a call if needed.

Best,  
John



**John Zhuang, Esq. / Counsel**

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**Subject:** Re: California - Global Healthcare Product Solutions Master Supply Agreement

Thank you Jennifer.



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**Subject:** RE: California - Global Healthcare Product Solutions Master Supply Agreement

John and Junei –

Just letting you know that we are on 24/7 at the state operations center and will be working on this throughout the night. We plan to be in touch to discuss the contract.

Best,

Jennifer L. Bollinger (formerly Plescia)  
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**Subject:** California - Global Healthcare Product Solutions Master Supply Agreement

Hi Jennifer:

It's a pleasure to meet you over e-mail. I've taken the liberty of taking some of our other teammates to BCC in order to free up their inboxes. As discussed, please find attached our standard master supply agreement, approved by our HQ, that we've been executing with public and private entities around the United States for the sale of masks and related healthcare equipment. I've added an additional Schedule D to the MSA to discuss terms

specific to our current transaction – i.e., production reservation fee and large volume commitments. In the interest of time, I've left date, dollars, and other variable blank for now. I will work on filling those figure in throughout today and tomorrow, but wanted to get you the template first.

Jennifer, we're excited to work with you and look forward to finalizing this Agreement soon. I've also copied my colleague Junei Chen from our legal department to this email chain so that she can also support our efforts. My contact information is below. Please don't hesitate to contact me should you need anything at all. I'm available at your disposal at all hours. In an effort to stay aligned during this short runway, I would greatly appreciate it if I could also have your cellphone number. Many thanks!

Best regards,

John Zhuang, Esq.

M: [REDACTED] (feel free to call or text)

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**From:** John Zhuang <[john.zhuang@byd.com](mailto:john.zhuang@byd.com)>

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**Subject:** Re: Connecting Everyone

Thank you, Stella and Trevor.

Mark, Jennifer, and team:

It was a pleasure to meet you over the phone. Jennifer, as discussed, I will send you our template master supply agreement for your review in the email subsequent to this email. Please feel free to reach out and further discuss the matter any time if you wish. Per Stella, our factory needs to know our confirmed next steps very soon in order to achieve our goals here, to that end we're targeting tomorrow night as the due date for the signing of this Agreement.

Best,